

Festive bonanza from Fusion Homes (02-10-2016 to 31-10-2016)

Festive Offer for the customers/Prospective buyers:

1% Loyalty Discount: If any existing customer from Fusion Homes or U:Fairia wants to book another unit in any of the project on MRP list then the company will provide 1% loyalty discount to the customer. (This offer is extended to his family & friends)

2% Discount on BSP: If a new customer buys a residential DU in Fusion Homes and any commercial unit in U:Fairia then the company will provide 2% extra discount on the lower valued product.

This would be additional discount to the discount offered by Channel Partner.

Attractive Payment Plans: The company has introduced new payment plans looking at the structure for Towers A to F. For Tower A, B & F the payment plan is 44:56 on CLP prices which means customer needs to pay 44% as booking amount and 56% at the time of offer of possession (Expected in 2016). Similarly, for Towers C, D & E the payment plan is 56:44 which means customer needs to pay only 56% as booking amount and rest at the time of offer of possession. All these Towers are under advance finishing stage. Besides this we have also reduced the subvention cost for Tower A, B, C, D, E & F.

New Towers / New Sizes / Central Green Facing Units : The company has opened three new Towers to make the inventory list healthy so that customer can have a bigger platter comprising on new sizes & premium located units. The new towers are H, I & J. With these new towers; three new attractive sizes are also introduced. They are 1200 sq ft (2BHK with study), 1770 sq ft (3 BHK with MUR) & 1950 sq. ft.. All 3 and 4 BHK units are vast central green facing.

Double Delayed Possession Charges: For all new bookings made within this festive offer, the company would be paying double delayed penalty.

Free Modular Kitchen (without Hob & Chimney): Special inclusion to make the festive season more auspicious.

Free Wardrobes: Special inclusion to make the festive season more auspicious.

Possession to be offered in 2016 Offer of possession of Tower A, B & F are to be started from December 2016 whereas towers C, D & E will be offered in March 2017.

Reduced View PLC's: Most of the units are tagged with zero PLC or with minimal charge.

Zero Loan Processing Fees: The company has tied up with Bank of India / Canara bank / India Bulls to process the loan file with charging any fees to the customers.

Free Power Backup (1 kVa): The company will provide 1 kVA power back up. However, if any customer wishes to have additional power back up then the same will be available @ Rs 20,000 per kVa.

Free Club Membership:

Free Covered Car Parking The company is providing one cover car parking to every customer. However, if any customer wishes to have additional car parking then we can provide back to back covered car parking at an additional cost of Rs 2,50,000 in place of single covered car parking.

No External Development Charges: Company will not charge any extra cost from the customer towards development charges

No Fire Fighting Charges: Company will not charge any firefighting cost from the customer. Firefighting is executed not only in the corridor but also in the apartment.

No Internal Development Charges: The company is not charging towards internal development charges towards park, garden, street, street lights etc.

No Lease Rent: The company is not charging any lease rent as we feel it is the responsibility of the builder to the pay the lease rent as land owner.